# MILTON CORPORATION LIMITED AN AUSTRALIAN LISTED INVESTMENT COMPANY SINCE 1958

# ANNUAL GENERAL MEETING 10 OCTOBER 2013

#### DISCLAIMER

Milton Corporation Limited ("Milton") has prepared this presentation.

The presentation (including views expressed by Milton's directors) is made in good faith however, Milton does not warrant or represent that it is free from errors or omissions.

This presentation is intended as general information only and those to whom this presentation is made should seek independent financial advice that takes into account their financial circumstances when making an investment decision.

### NON EXECUTIVE DIRECTORS

- MR ROBERT MILLNER, Chairman
- MR JOHN CHURCH
- MR GRAEME CRAMPTON
- MR KEVIN ELEY
- DR IAN POLLARD

### **EXECUTIVES**

- MR FRANK GOOCH, Managing Director
- MR NISHANTHA SENEVIRATNE, Secretary

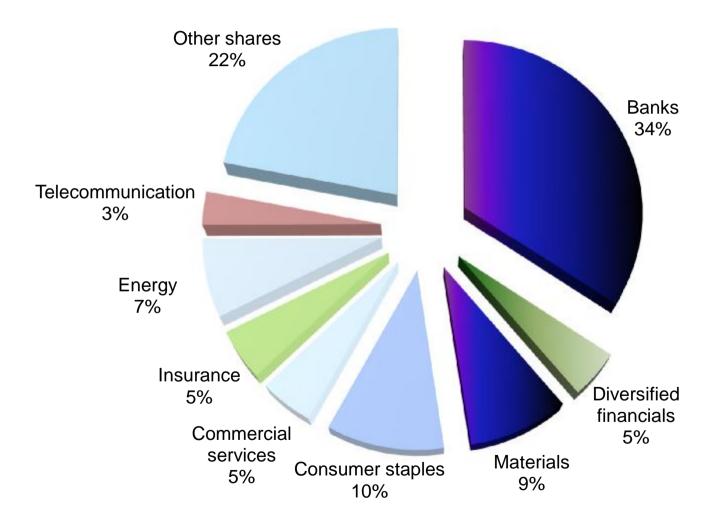
**AUDITOR – MOORE STEPHENS SYDNEY** 

MR JOE SHANNON, Partner

# **OBJECTIVES**

ü	Diversified portfolio	Investment portfolio \$2.2 billion Cash \$0.1 billion Other assets \$0.1 billion
ü	Growing income stream	Ordinary income 2013 \$117.2 million Ordinary income 2012 \$112.2 million Special invest inc. 2013 \$ 2.7 million
ü	Pay fully franked dividends	2013 2012 Interim 39 38 Final 43 40 Total 82 78 Up 5.1% Special 2.5 -
ü	Capital growth in the value of the shareholders' investment	2013 2012 NTA \$19.45 \$16.42 Share price \$18.40 \$15.21

# **INVESTMENT PORTFOLIO**



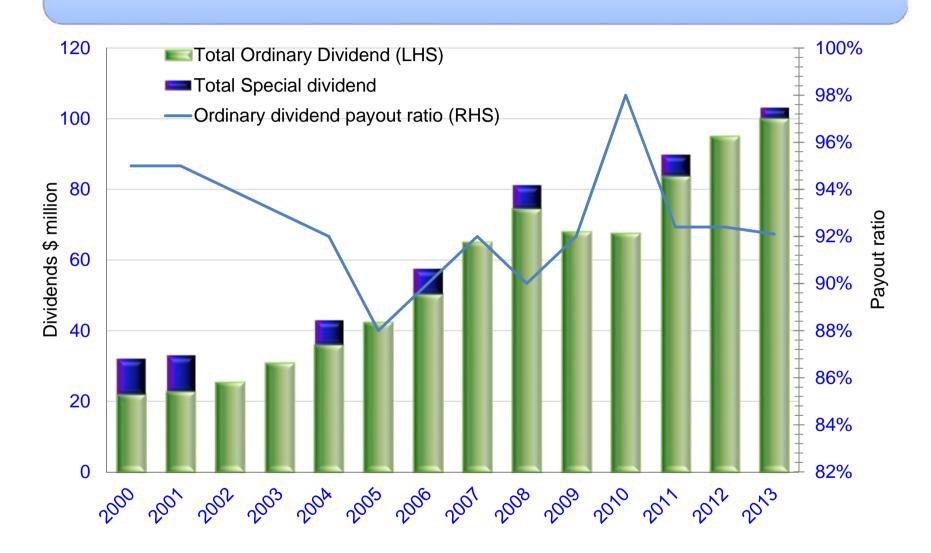
# **OBJECTIVES**

ü	Diversified portfolio	Investment portfolio \$2.2 billion Cash \$0.1 billion Other assets \$0.1 billion	
ü	Growing income stream	Ordinary income 2013 \$117.2 million Ordinary income 2012 \$112.3 million Special invest inc. 2013 \$ 2.7 million	
ü	Pay fully franked dividends	2013 2012 Interim 39 38 Final 43 40 Total 82 78 Up 5.1% Special 2.5 -	
ü	Capital growth in the value of the shareholders' investment	2013 2012 NTA \$19.45 \$16.42 Share price \$18.40 \$15.21	

# **OBJECTIVES**

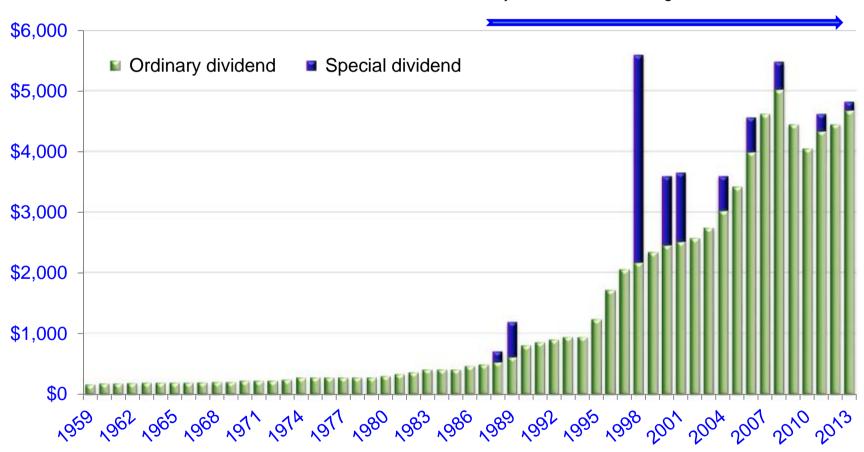
ü	Diversified portfolio	Investment portfolio \$2.2 billion Cash \$0.1 billion Other assets \$0.1 billion
ü	Growing income stream	Ordinary income 2013 \$117.2 million Ordinary income 2012 \$112.3 million Special invest inc. 2013 \$ 2.7 million
ü	Pay fully franked dividends	2013 2012 Interim 39 38 Final 43 40 Total 82 78 Up 5.1% Special 2.5 -
ü	Capital growth in the value of the shareholders' investment	2013 2012 NTA \$19.45 \$16.42 Share price \$18.40 \$15.21 Discount 5.4% 7.4%

### MILTON DIVIDEND AND PAYOUT RATIO HISTORY



### **DIVIDEND HISTORY**

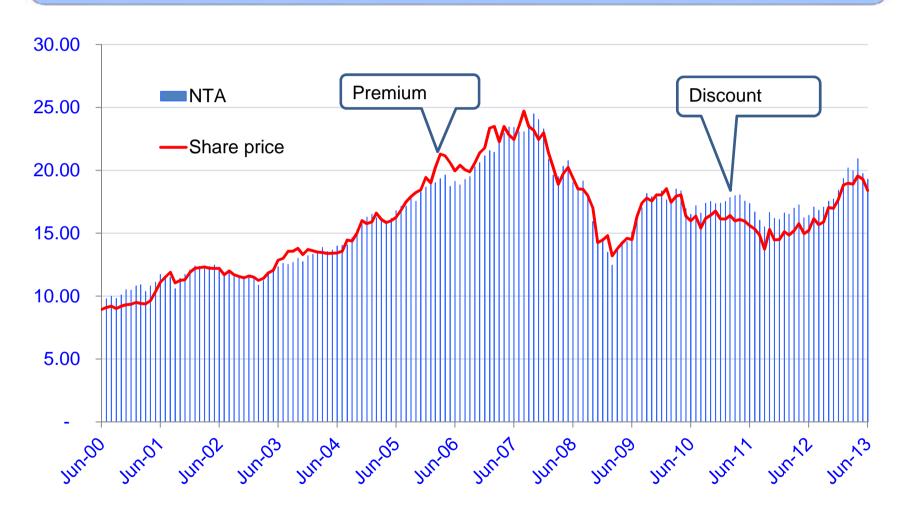
All dividends fully franked since franking was introduced in 1987



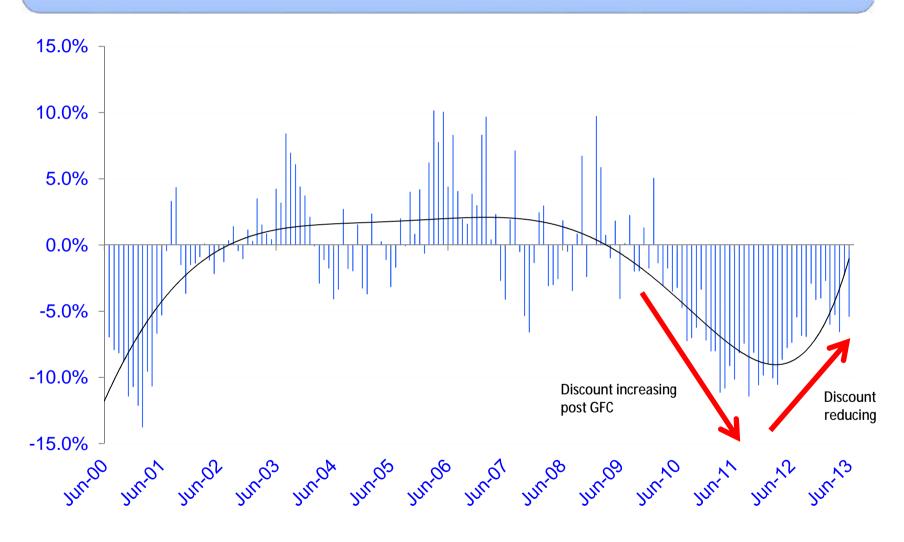
# **OBJECTIVES**

ü	Diversified portfolio	Investment portfolio \$2.2 billion Cash \$0.1 billion Other assets \$0.1 billion
ü	Growing income stream	Ordinary income 2013 \$117.2 million Ordinary income 2012 \$112.3 million Special invest inc. 2013 \$ 2.7 million
ü	Pay fully franked dividends	2013 2012 Interim 39 38 Final 43 40 Total 82 78 Up 5.1% Special 2.5 -
ü	Capital growth in the value of the shareholders' investment	2013 2012 NTA \$19.45 \$16.42 Share price \$18.40 \$15.21 Discount 5.4% 7.4%

# SHARE PRICE v NTA



# PREMIUM / (DISCOUNT)



### **VALUE PROPOSITION**

- For the investor seeking reliable income Milton provides fully franked dividends semi annually
  - Interim dividend of 39 cps paid in March 2013
  - Final dividend of 43 cps paid in September 2013
  - Special dividend of 2.5 cps paid in September 2013
- For the investor seeking the benefits of equity investment Milton provides exposure to a diverse portfolio of listed companies
  - Investment portfolio at 30 June 2013 was valued at \$2.2 billion
- For the investor seeking a low cost professionally managed investment
  - Total operating costs in 2013 represented 0.14% per annum of average total assets

# **MOVEMENT IN INVESTMENTS**

Balance at 30 June 2012	1,825.3
Investments from company acquisition in February 13	10.7
Purchases	33.4
Disposals	(18.1)
Revaluation of investments due to market movements	351.2
Balance at 30 June 2013	2,202.5
Total Portfolio Return (TPR)	23.6%
Accumulation return of the All Ordinaries Index	20.7%

# **OUTLOOK**

 Underlying operating profit for 3 months to 30 September 13 ahead of that of 2012

Interim dividend of 39 cps should at least be maintained

# FRANK GOOCH

# MANAGING DIRECTOR

# **UNDERLYING PROFIT**

	2013 \$ million	2012 \$ million
Ordinary investment income	105.8	100.9
Net liquidity income	5.6	7.2
JV profits	5.0	3.7
Other income	0.7	0.5
Ordinary income from operations	117.1	112.3
Operating expenses	(3.2)	(3.2)
Tax expense	(5.5)	(6.4)
Underlying profit	108.4	102.7



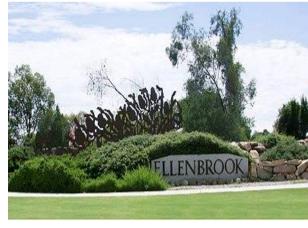






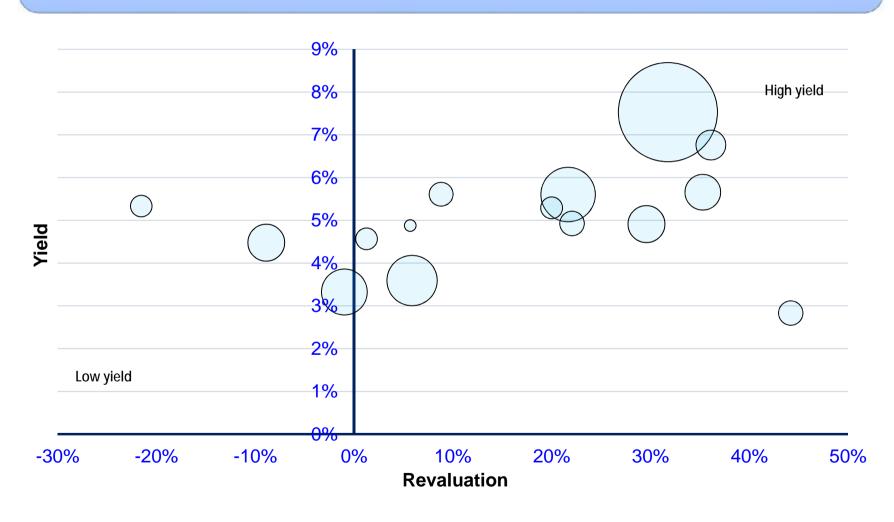


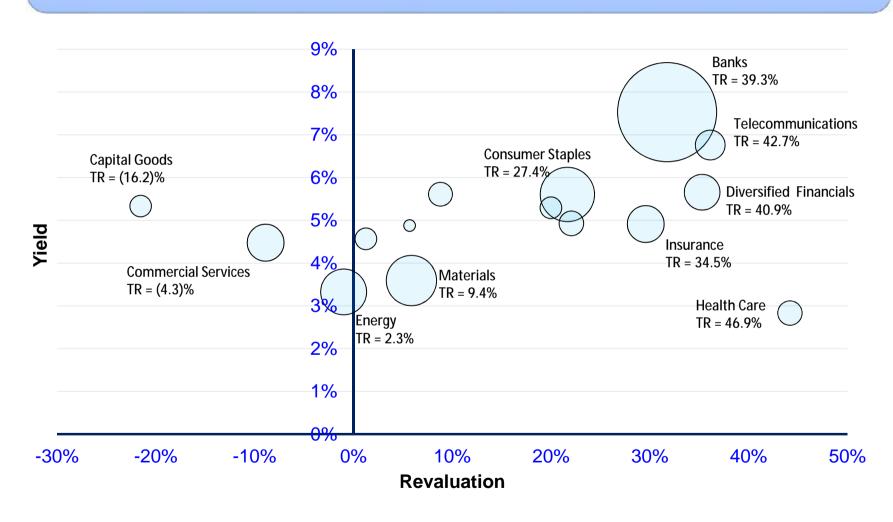


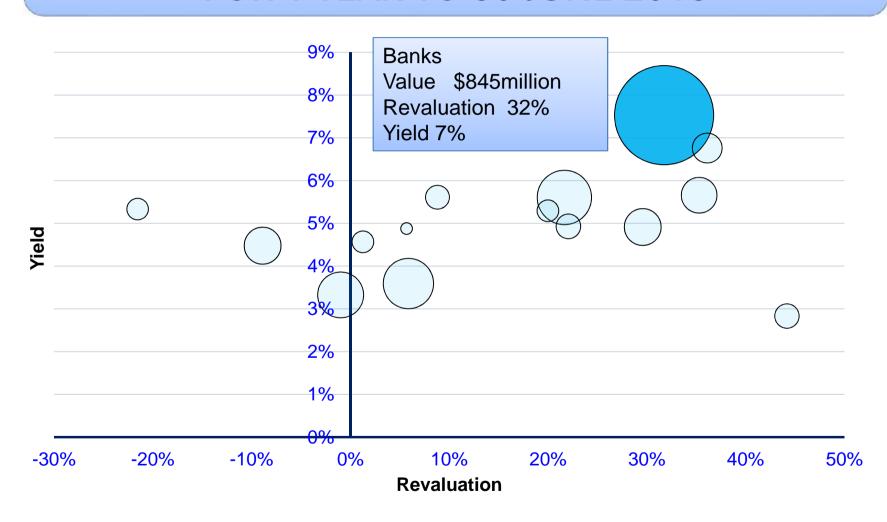


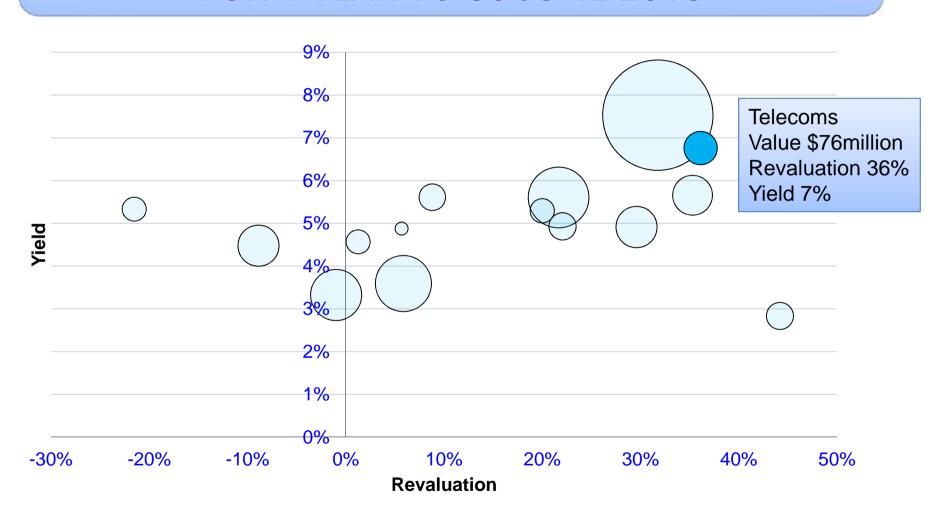
# **UNDERLYING PROFIT**

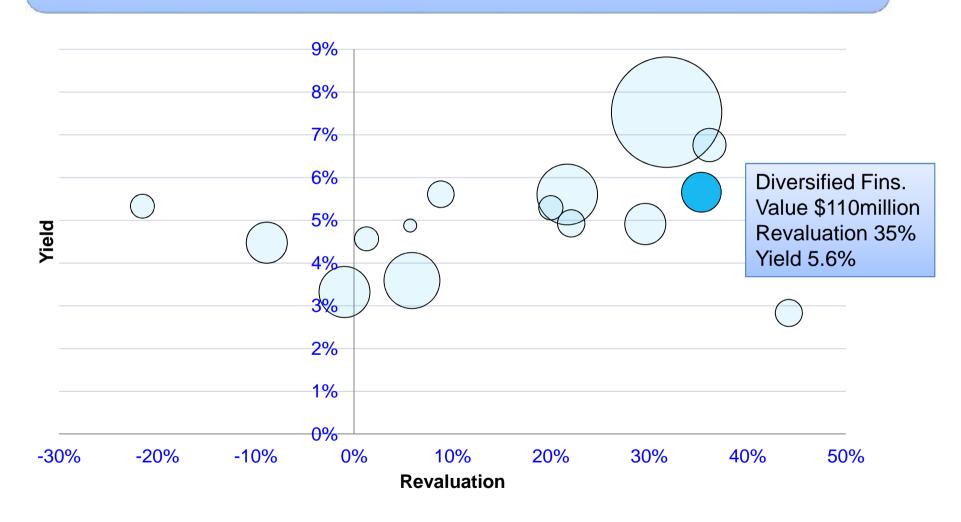
	2013 \$ million	2012 \$ million
Ordinary investment income	105.8	100.9
Net liquidity income	5.6	7.2
JV profits	5.0	3.7
Other income	0.7	0.5
Ordinary income from operations	117.1	112.3
Operating expenses	(3.2)	(3.2)
Tax expense	(5.5)	(6.4)
Underlying profit	108.4	102.7

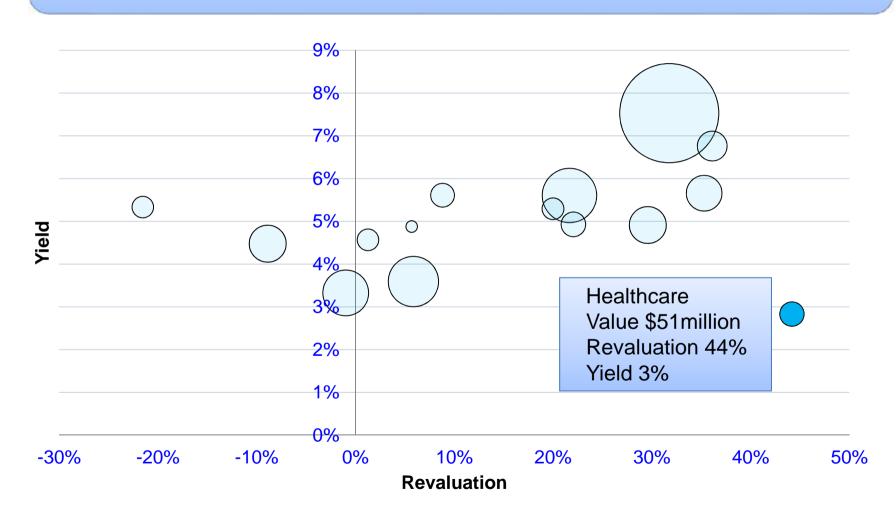


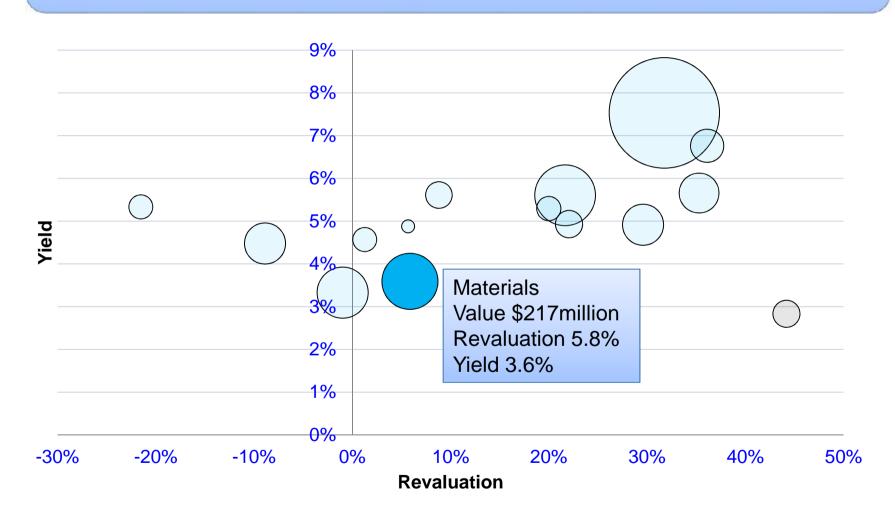


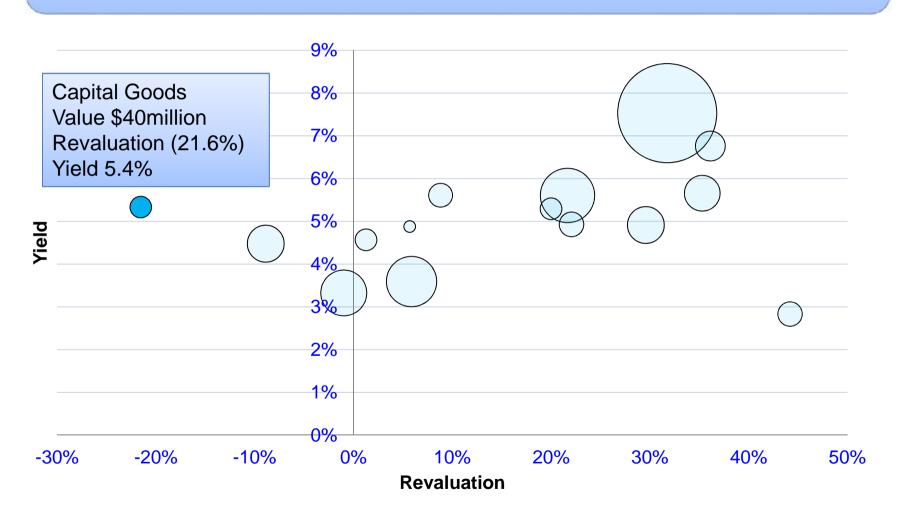


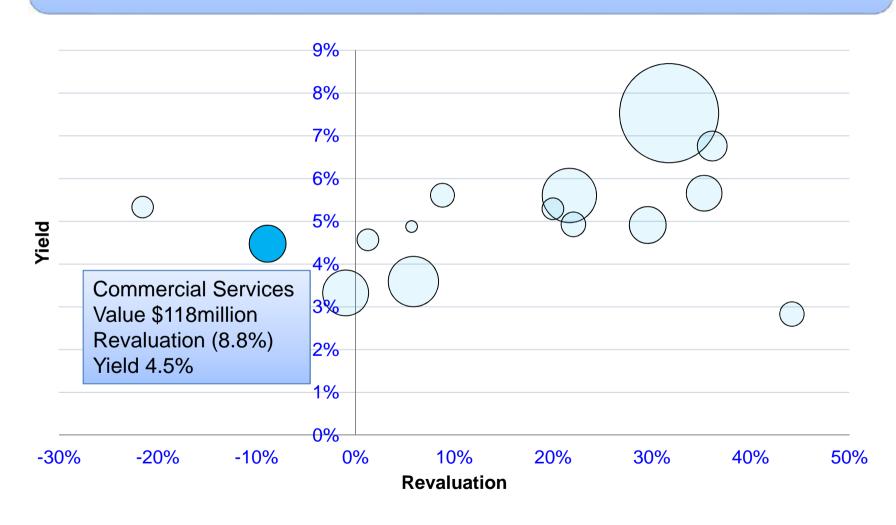












### PORTFOLIO MOVEMENTS

Additions = \$44million

Disposals = \$18million

*Unlisted investment company* = \$10.7 million *Purchases* = \$33.4 million

#### Larger purchases:

- A P Eagers
- ASX
- Automotive Holdings Group
- IOOF Holdings
- McMillan Shakespeare
- Tatts Group
- Telstra
- Westfield Group

#### Larger disposals:

- Hills Industries
- Cabcharge
- Alumina
- Consolidated Media
- CFS Retail Trust
- Charter Hall Office Trust

#### McMILLAN SHAKESPEARE GROUP



### **VALUE PROPOSITION**

- For the investor seeking reliable income Milton provides fully franked dividends semi annually
  - Interim dividend of 39 cps paid in March 2013
  - Final dividend of 43 cps paid in September 2013
  - Special dividend of 2.5 cps paid in September 2013
- For the investor seeking the benefits of equity investment Milton provides exposure to a diverse portfolio of listed companies
  - Investment portfolio at 30 June 2013 was valued at \$2.2 billion
- For the investor seeking a low cost professionally managed investment
  - Total operating costs in 2013 represented 0.14% per annum of average total assets

# **SEPTEMBER 2013 NTA**

#### MILTON CORPORATION LIMITED

ABOV 18 000 041 421

Level 2 50 Fax Street Sydney NSW 2000

PO Bea R/836 Royal Exchange NSW 1223 Talaphone: (02) 2006 5357
Factorie: (02) 9251 7033
Email: general@miles com an
Webster you author miles and as
ASK code: ME.F

#### NET TANGIBLE ASSET BACKING REPORT AT 30 SEPTEMBER 2013

Milton Net Tangible Asset Backing per Share ("NTA")	30 Sep 13 <sup>(1)</sup>	31 Aug 13
Before provision for tax on unresisted capital gains (Milton is a long-term investor and does not must disposing of its long term investment periphile.)	\$20.86	\$20.21
After provision for tax on unrealised capital gains (Under current accounting standards, Million is required to provide for tax that may arise should the purphile be disposed.)	\$18.60	\$18.07

<sup>30</sup> The NTA at 30 September 2013 is based on the incremed capital following the allotment of 3 3m New Shares under the Share Purchase Plan on 30 September 2013.

#### About Milton (ASX code: MLT)

Milton is a listed investment company whose objective is to held a divertified portfalio of assert that generates a growing income stream for distribution to shareholders in the form of fully franked dividends and provides capital growth in the value of the shareholders' investment.

#### Asset allocation at 30 September 2013

	Market Value	Share of Tetal Assets
	5 m	*
Banis	911.7	35.6
Consumer staples	294.8	30.1
Materials	251.2	9.6
Everpy	203.0	7.8
Commercial services	131.4	5.0
Diversified financials	127.3	4.9
Insurance	125.7	4.8
Telecommunication	23.3	3.2
Healthcare	54.9	2.1
Replestate	35.1	2.0
Capital goods	49.5	1.9
Other shares	165.1	6.3
Cash	124.1	4.7
Other assets	52.6	2.0
Total assets	2,619.2	300.0

Milton's 5 year dividend history (cents per share)
All dividends have been fully franked since the introduction
of franking.

241 - 117 -	2009	2000	2911	2022	2613
Interim	43	.35	37	38	39
Final	- 55	36"	39	40	45
Special	-		5	4	25
" LIC Capital Gain paid as part of Final		2		-	-

Milton is a listed investment company for mantion purposes and may pay devidends that include qualifying LIC capital gams which may estitle certain that rehebelders to a special deduction in their income tax return in the year of receipt. Milton intends to distribute qualifying LIC capital gams as the carries.

#### Top 20 Investments at 30 September 2013

	Market	Share of	
	Value	Tetral	
		Ausero	
	See	*	
Westpac Banking Corporation	342.0	13.1	
Commonwealth Bank of Australia	225.6	6.2	
National Australia Bank	150.6	5.9	
W H Soul Pattinson	129.1	4.9	
SHP Billiton Limited	118.3	4.5	
Wesfarmers Limited	138.1	4.5	
ALS Limited	138.0	4.5	
Woolwards Limited	94.0	3.6	
Australia & New Zealand Banking Group	90.6	3.5	
Bank of Queensland	70.7	2.7	
Teistra Corporation	67.1	2.6	
Bendigo and Adelaide Bank	57.2	1.1	
Brickworks limited	44.0	1.7	
QBE Insurance	39.5	15	
Suncorp Group	29.1	15	
CSL Limited	37.6	1.4	
AGL Energy Limited	36.6	1.4	
Rie Tinto Limited	33.6	1.3	
Perpetual Limited	32.2	1.2	
Woodpide Petroleum Limited	33.5	1.2	
Total Top 20	1.985.4	713	

#### Operating cost

Militon's executives manage the company and its investments to maximise returns to its shareholders. This internal management structure belps to maintain low opening costs.

Milton's total operating costs for the year ended 30 June 2013 represented 0.14% of average mouthly total assets.

#### Milton AGM details

10 October 2013 at 3pm The Warston Room

Australian Institute of Company Directors Level 1, 10 Bond Street, Sydney

# MILTON CORPORATION LIMITED AN AUSTRALIAN LISTED INVESTMENT COMPANY SINCE 1958

# ANNUAL GENERAL MEETING 10 OCTOBER 2013